# **BALANCE SHEETS**

	31.12.2018	31.12.2017
	MCHF	MCHF
Assets		
Current assets		
Cash	5.6	4.9
Other current receivable		
- Third parties	4.5	5.2
- Group companies	2.4	55.6
Prepaid expenses	0.6	1.6
Total current assets	13.1	67.3
Non-current assets		
Loan to group companies	300.0	300.0
Investments	996.9	996.9
Total non-current assets	1,296.9	1,296.9
Total assets	1,310.0	1,364.2
Liabilities		
Current liabilities		
- Third parties	7.1	6.0
- Bonds	150.0	0.0
- Group companies	35.7	3.9
Total current liabilities	192.8	9.9
Long term interest-bearing liabilities		
Bonds	150.0	300.0
Total long term interest-bearing liabilities	150.0	300.0
Shareholders' equity		
Capital stock	3.7	3.7
Legal capital reserves		
- General reserves, share premium	0.8	0.8
- Reserves from capital contributions	25.7	25.7
Legal reserves from retained earnings		
- Reserves for treasury shares held by group companies	133.2	64.6
Free reserves from retained earnings		
- Free reserves	597.6	546.1
- Retained earnings	482.7	505.2
Treasury shares		
- against free reserves	-276.5	-91.8
Total shareholders' equity	967.2	1,054.3
	1,310.0	1,364.2

# **INCOME STATEMENTS**

	2018	2017
	MCHF	MCHF
Income		
Dividends from Group companies	482.3	501.1
Other financial income	2.8	6.1
Other operating income	0.5	0.5
Total income	485.6	507.7
Expenses		
Administrative expenses	3.9	3.9
Financial expenses	1.7	1.7
Direct tax expenses	-0.1	0.1
Total expenses	5.5	5.7
Net income	480.1	502.0

# NOTES TO THE FINANCIAL STATEMENTS

### 1. STANDARDS

### 1.1 GENERAL

The financial statements were prepared in accordance with the provisions on commercial accounting of the Swiss Code of Obligations. The significant valuation principles, which are not statutory, are described below.

#### **1.2 TREASURY SHARES**

The treasury shares are recorded at cost and are shown as a minus position in equity. For the shares of Geberit AG, held by the subsidiary Geberit Holding AG reserves for own shares are recorded in the equity of Geberit AG.

# 1.3 LONG TERM INTEREST-BEARING LIABILITIES

The interest-bearing liabilities are stated at their nominal value. Costs incurred in the context of the placement of bonds are capitalized in the prepaid expenses and amortized linearly over the term.

#### 1.4 DERIVATIVES

Derivative instruments used for hedging purposes are valued together with the underlying transaction. Positive or negative fair market values will not be recognized during the lifetime of the contract but at settlement date.

# 1.5 WAIVER OF CASH FLOW STATEMENT AND ADDITIONAL INFORMATION IN THE NOTES

As the Geberit group prepares a consolidated financial statement in accordance with a recognized standard for financial reporting (IFRS), Geberit AG waived in the actual financial statements, in accordance with the statutory provisions, to present separate notes to interest-bearing liabilities and auditing fees and the presentation of a cash flow statement.

## 2. OTHER STATUTORY DISCLOSURES

### 2.1 GUARANTEES, ASSETS PLEDGED IN FAVOR OF THIRD PARTIES

	31.12.2018	31.12.2017
	MCHF	MCHF
Guarantee notes, MEUR 325 (PY: MEUR 500), 0.688%, due 30.03.2021	365.8	584.4
Guarantee Revolving Facility, due 06.11.2022	500.0	500.0
Guarantee GRI Pensions	0.1	0.1

The guarantees are limited to the distributable reserves of the company.

# 2.2 SIGNIFICANT INVESTMENTS

	2018 Ownership in %	2018 capital stock	2017 Ownership in %	2017 capital stock
Geberit Holding AG, Rapperswil-Jona	100	TCHF 39 350	100	TCHF 39 350
Geberit Reinsurance Ltd., Guernsey	100	TEUR 2	100	TEUR 2

The investments are stated separately at the respective acquisition costs, less any adjustments required. The indirect investments are shown in the Notes to the Consolidated Financial Statements in the  $\rightarrow$  **Note 33**.

# 2.3 SHARE CAPITAL

The share capital of Geberit AG consists of 37,041,427 ordinary shares with a par value of CHF 0.10 each.

December 31	37,041,427	37,041,427
January 1	37,041,427	37,041,427
Number of shares issued	pcs.	pcs.
	2018	2017

# 2.4 CAPITAL CONTRIBUTION RESERVES

From the total of MCHF 25.7 shown as at 31.12.2018 the amount of MCHF 4.2 was confirmed by the Swiss tax authorities and is therefore available for withholding tax free distribution.

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### 2.5 TREASURY SHARES

Treasury shares held by Geberit AG or by companies in which Geberit AG holds a majority interest:

		Pr	ices per share	
	Number of registered shares	High	Average	Low
		in CHF	in CHF	in CHF
Balance at December 31, 2017	391,640			
Purchases share buyback program 2017 - 2020	445,551	452.95	414.53	375.17
Other Purchases	250,000	467.09	434.01	412.25
Sales	-88,009	467.30	435.44	412.90
Balance at December 31, 2018	999,182			
Number of treasury shares held by Geberit AG	650,801			

The Board of Directors of Geberit AG decided in March 2017 to initiate a share buyback program. Over a maximum period of three years, shares for a total amount of maximum CHF 450 million will be repurchased, less withholding tax. As at December 31, 2018, in total 650'801 shares for a total amount of MCHF 276.5 were repurchased under the program.

The legal reserves for treasury shares were recorded at cost.

### **2.6 BONDS**

Geberit has the following bonds outstanding:

- a bond of MCHF 150 with a term of four years and a coupon of 0.05%, due 17.04.2019
- a bond of MCHF 150 with a term of eight years and a coupon of 0.3%, due 17.04.2023

# 2.7 SHAREHOLDINGS OF MEMBERS OF THE BOARD OF DIRECTORS AND OF THE GROUP EXECUTIVE BOARD

As of the end of 2018 and 2017, members of the Board of Directors held the following shares in the company:

	A. Baehny Chairman	H. Reuter Vice Chairman	F. Ehrat	T. Hübner	J. Tang-Jensen	E. Zehnder-Lai	Total
2018							
Shareholdings Board of	Directors						
Shares	70,778	9,023	2,798	1,343	2,920	363	87,225
Options	41,864	0	0	0	0	0	41,864
Share of voting rights	0.19%	< 0.1%	< 0.1%	< 0.1%	< 0.1%	< 0.1%	0.24%
	A. Baehny Chairman	H. Reuter Vice Chairman	F. Ehrat	T. Hübner	J. Tang-Jensen	E. Zehnder-Lai	Total
2017							
Shareholdings Board of	Directors						
Shares	56,812	8,318	2,281	858	2,511	0	70,780
Options	55,231	0	0	0	0	0	55,231
Share of voting rights	0.15%	< 0.1%	< 0.1%	< 0.1%	< 0.1%	0.0%	0.19%

As of December 31, 2018, there were no outstanding loans or credits between the company and members of the Board of Directors

As of the end of 2018 and 2017, the Group Executive Board held the following shares in the company:

	Maturity	Average exercise price in CHF	C. Buhl CEO	R. Iff CFO	M. Bau- müller	E. Renfordt- Sasse	K. Spach- mann	R. van Triest	M. Ziegler	Total
2018										
Sharehol	dings Group Ex	ecutive Board	I							
Shares			7,404	31,564	3,078	1,546	12,500	300	2,416	58,808
Percentag	ge voting rights	shares	< 0.1%	< 0.1%	< 0.1%	< 0.1%	< 0.1%	< 0.1%	< 0.1%	0.16%
Call optic	ons <sup>1</sup>									
End of ve	sting period:									
Lapsed	2020-2024	332.00	13,219	8,836	3,706	6,166	807	60	2,857	35,651
2019	2022-2026	394.76	11,600	7,665	754	4,074	6,766	2,621	980	34,460
2020	2023-2027	409.97	13,351	7,608	1,983	3,664	6,751	4,627	921	38,905
2021	2024-2028	409.97	19,945	10,746	3,462	5,161	9,684	6,653	2,548	58,199
2022	2025-2028	434.08	13,439	6,623	3,088	3,098	6,056	4,067	2,071	38,442
2023	2028	432.20	6,871	3,266	1,527	1,594	3,011	2,036	1,696	20,001
Total opt	ions		78,425	44,744	14,520	23,757	33,075	20,064	11,073	225,658
Percentag	ge potential shar ions	re of voting	0.21%	0.12%	< 0.1%	< 0.1%	< 0.1%	< 0,1%	< 0,1%	0.61%
<sup>1</sup> Purchase	ratio 1 share for 1	option								
	Maturity	Average exercise price in CHF	C. Buhl CEO	R. Iff CFO	M. Bau- müller	M. Rein- hard	E. Renfordt- Sasse	K. Spach- mann	R. van Triest	Total
2017										
Sharehol	dings Group Ex	ecutive Board	I							
Shares			6,212	32,840	2,850	2,500	2,452	12,407	200	59,461
Percentag	ge voting rights	shares	< 0.1%	< 0.1%	< 0,1%	< 0.1%	< 0.1%	< 0.1%	< 0,1%	0.16%
Call optic	ons <sup>1</sup>									
End of ve	sting period:									
Lapsed	2020-2023	306.01	7,474	9,172	2,922	3,783	4,779	3,236	10	31,376
2018	2021-2024	357.20	5,745	7,091	784	7,261	2,631	6,140	50	29,702
2019	2022-2026	382.28	11,302	7,484	697	7,989	4,074	6,647	2,596	40,789
2020	2023-2027	398.85	13,053	7,427	1,926	7,895	3,664	6,632	4,602	45,199
2021	2024-2027	398.85	12,776	7,299	1,878	7,770	3,567	6,554	4,592	44,436
2022	2027	435.95	6,270	3,176	1,504	3,314	1,504	2,926	2,006	20,700
Total opt	ions		56,620	41,649	9,711	38,012	20,219	32,135	13,856	212,202
Percentag rights opt	ge potential shar ions	re of voting	0.15%	0.11%	< 0.1%	0.10%	< 0.1%	< 0.1%	< 0.1%	0.57%

<sup>&</sup>lt;sup>1</sup> Purchase ratio 1 share for 1 option

As of December 31, 2018, there were no outstanding loans or credits between the company and members of the Group Executive Board

### 2.8 SIGNIFICANT SHAREHOLDERS

According to the information available to the Board of Directors, the following shareholders have attained or exceeded the threshold of 3% of the share capital of Geberit AG:

	31.12.2018	31.12.2017
Black Rock, New York (notification dated: 01.08.2018)	4.98%	4.99%
Marathon Asset Management, London (notification dated: 20.12.2018)	3.02%	< 3.00%

# 2.9 EMPLOYEES

In Geberit AG no employees are employed.

# 3. PROFIT DISTRIBUTION

# PROPOSAL FOR THE APPROPRIATION OF AVAILABLE EARNINGS

Proposal by the Board of Directors to the General Meeting:

# APPROPRIATION OF AVAILABLE EARNINGS

	2018	2017
	CHF	CHF
Available earnings		
Net income	480,166,127	501,972,181
Balance brought forward	2,563,126	3,169,266
Total available earnings	482,729,253	505,141,447
Transfer to free reserves	80,000,000	120,000,000
Proposed/paid dividend	393,018,761	382,578,321
Balance to be carried forward	9,710,492	2,563,126
Total appropriation of available earnings	482,729,253	505,141,447

# **DIVIDEND PAYMENTS**

The Board of Directors proposes a dividend of CHF 10.80 per share (PY: CHF 10.40). The dividend payment is subject to withholding tax.

The number of shares with dividend rights will change if the number of shares held by Geberit AG changes. The Board of Directors may therefore adapt the total amount of the proposed dividend to the number of shares with dividend rights at the General Meeting.

# REPORT OF THE STATUTORY AUDITOR



PricewaterhouseCoopers AG
Birchstrasse 160
8050 Zurich
Telephone +41 58 792 44 00
Fax +41 58 792 44 10
→ www.pwc.ch

Report of the statutory auditor to the general meeting of Geberit AG Rapperswil-Jona

# REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS

## **OPINION**

We have audited the financial statements of Geberit AG, which comprise the → **balance sheet** as at 31 December 2018, → **income statement** and → **notes** for the year then ended, including a summary of significant accounting policies.

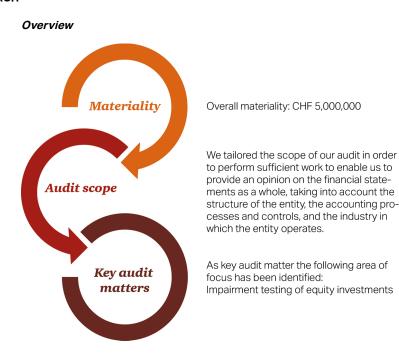
In our opinion, the accompanying financial statements as at 31 December 2018 comply with Swiss law and the company's articles of incorporation.

### **BASIS FOR OPINION**

We conducted our audit in accordance with Swiss law and Swiss Auditing Standards. Our responsibilities under those provisions and standards are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report.

We are independent of the entity in accordance with the provisions of Swiss law and the requirements of the Swiss audit profession and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# **OUR AUDIT APPROACH**



## **MATERIALITY**

The scope of our audit was influenced by our application of materiality. Our audit opinion aims to provide reasonable assurance that the financial statements are free from material misstatement. Misstatements may arise due to fraud or error. They are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

Based on our professional judgement, we determined certain quantitative thresholds for materiality, including the overall materiality for the financial statements as a whole as set out in the table below. These, together with qualitative considerations, helped us to determine the scope of our audit and the nature, timing and extent of our audit procedures and to evaluate the effect of misstatements, both individually and in aggregate, on the financial statements as a whole.

Overall materiality	CHF 5,000,000
How we determined it	1 % of profit before tax
Rationale for the materiality benchmark applied	We chose profit before tax as the benchmark because, in our view, it is the benchmark against which the performance of the company is most commonly measured, and it is a generally accepted benchmark.

We agreed with the Audit Committee that we would report to them misstatements above CHF 500'000 identified during our audit as well as any misstatements below that amount which, in our view, warranted reporting for qualitative reasons.

#### **AUDIT SCOPE**

Key audit matter

We designed our audit by determining materiality and assessing the risks of material misstatement in the financial statements. In particular, we considered where subjective judgements were made; for example, in respect of significant accounting estimates that involved making assumptions and considering future events that are inherently uncertain. As in all of our audits, we also addressed the risk of management override of internal controls, including among other matters consideration of whether there was evidence of bias that represented a risk of material misstatement due to fraud.

**REPORT ON KEY AUDIT MATTERS BASED ON THE CIRCULAR 1/2015 OF THE FEDERAL AUDIT OVERSIGHT AUTHORITY**Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

### IMPAIRMENT TESTING OF EQUITY INVESTMENTS

Impairment testing of equity investments was deemed a key audit matter
for the following two reasons:

Equity investments in Geberit Holding AG and Geberit Reinsurance Ltd. in the amount of CHF 996.9 million represent the largest asset category on the balance sheet (76.1% of total assets). If this investment had to be written down, it would have a significant impact on the equity capital of the Company

Testing for impairment depends on the future results of the companies concerned. In addition, there is significant scope for judgement in determining the assumptions underlying forecast results.

Please refer to the notes to the financial statements and, specifically, the recognition, valuation and disclosure methods in  $\rightarrow$  **note 2.2 'Significant investments'**.

#### How our audit addressed the key audit matter

We tested the equity investments as at 31 December 2018 for impairment. Management has performed impairment tests on the investments in Geberit Holding AG and Geberit Reinsurance Ltd.

We performed the following:

- compared the actual results of each company with its budget in order to identify any assumptions that, with hindsight, appeared too optimistic regarding the cash flows;
- checked for plausibility the outlook based on the multi-year plan approved by the Board of Directors and discussed the outlook with Management;

On the basis of the audit procedures performed, we addressed the risk of the impairment of the equity investments. We have no findings to report.

# RESPONSIBILITIES OF THE BOARD OF DIRECTORS FOR THE FINANCIAL STATEMENTS

The Board of Directors is responsible for the preparation of the financial statements in accordance with the provisions of Swiss law and the company's articles of incorporation, and for such internal control as the Board of Directors determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Board of Directors is responsible for assessing the entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the entity or to cease operations, or has no realistic alternative but to do so.

# AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Swiss law and Swiss Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Swiss law and Swiss Auditing Standards, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design
and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to
provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one
resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of
internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the entity to cease to continue as a going concern.

We communicate with the Board of Directors or its relevant committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Board of Directors or its relevant committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors or its relevant committee, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

# REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

In accordance with article 728a paragraph 1 item 3 CO and Swiss Auditing Standard 890, we confirm that an internal control system exists which has been designed for the preparation of financial statements according to the instructions of the Board of Directors.

We further confirm that the proposed appropriation of available earnings complies with Swiss law and the company's articles of incorporation. We recommend that the financial statements submitted to you be approved.

PricewaterhouseCoopers AG

Beat Inauen Audit expert Auditor in charge

Zurich, 11 March 2019

Martin Knöpfel Audit expert

4. Murfel