

# GEBERIT SHARE INFORMATION

## SHARE PRICE PERFORMANCE IN THE YEAR UNDER REVIEW

The Geberit share price started the new trading year at CHF 408.20. With a positive development after the publication of the 2016 sales figures and a decline after the publication of the 2016 results, the share price increased to an all-time high of CHF 483.40 at the start of August. After the publication of the half-year figures for 2017, the share price fell before going on to recover against the backdrop of a strengthened euro. After a setback following the publication of the figures for the third quarter, the share price levelled out at a slightly lower level and closed the 2017 trading year at a price of CHF 429.10. Overall, this corresponds to an increase of 5.1%. In the same period, the Swiss Market Index (SMI) posted gains of 14.1%. Viewed over the past five years, the Geberit share posted an annual average increase of 16.3% (SMI +6.6%). The Geberit Group's market capitalisation reached CHF 15.9 billion at the end of 2017.

The Geberit shares are listed on the SIX Swiss Exchange, Zurich.

At the end of 2017, the free float as defined by SIX was 100%.

## DISTRIBUTION

Given a stable market environment, Geberit achieves solid free cashflow, which is invested in organic growth, used to repay debts, applied towards any acquisitions or distributed to shareholders. The capital structure is prudently maintained and the company strives for a solid balance sheet structure with a buffer of liquidity. On the one hand, this policy guarantees the financial flexibility necessary to achieve growth targets, and on the other hand it offers investors security. Surplus liquid funds are distributed to shareholders. Geberit continued this shareholder-friendly distribution policy last year as well.

Over the last five years, around CHF 1.9 billion has been paid out to shareholders in the form of distributions or share buybacks. During the same period, the price of the Geberit share has risen from CHF 201.40 at the end of 2012 to CHF 429.10 at the end of 2017.

The Board of Directors will propose to the ordinary General Meeting of Geberit AG on 4 April 2018 an increase in the dividend of 4.0% to CHF 10.40 in line with the higher adjusted earnings per share. The payout ratio of 63.4% of adjusted net income is in the upper range of the 50% to 70% corridor defined by the Board of Directors.

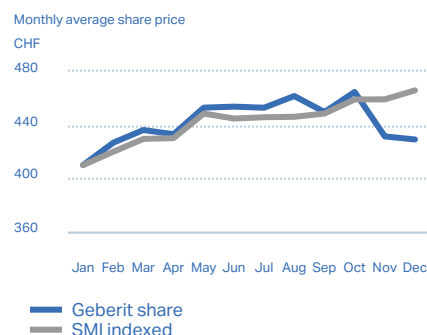
The share buyback programme, which was announced in March 2017, began on 6 June 2017. As part of this programme, shares to the value of up to CHF 450 million are to be repurchased, less withholding tax, over a maximum period of three years. The shares are repurchased via a separate trading line on the SIX Swiss Exchange for the purpose of a capital reduction. By 31 December 2017, 205,250 shares had been acquired at a sum of CHF 91.8 million.

## COMMUNICATION

Geberit publishes current and comprehensive information simultaneously for all market participants and interested parties on the website

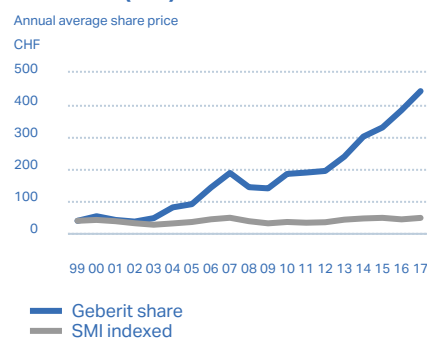
→ [www.geberit.com](http://www.geberit.com), including ad hoc announcements. Among other things, the current version of the investor presentation is available on the website at any time. In addition, interested parties may add their names to a mailing list → [www.geberit.com/maillinglist](http://www.geberit.com/maillinglist) in order to receive the most recent information relating to the company.

### Share price development 1.1. until 31.12.2017



Source: Thomson Reuters

### Share price development 22.6.1999 (IPO) – 31.12.2017



Basis: 1:10 stock split implemented on 8 May 2007  
Source: Thomson Reuters

### Total distribution to shareholders and share buybacks

(in CHF million)

	2013	2014	2015	2016	2017	Total
Distribution	248	282	311	309	368	1,518
Share buyback	0	37	160	51	92	340
<b>Total</b>	<b>248</b>	<b>319</b>	<b>471</b>	<b>360</b>	<b>460</b>	<b>1,858</b>

### Distribution paid

(in CHF per share)

	2013	2014	2015	2016	2017
Dividend	3.80	7.50	8.30	8.40	10.00
Capital redemption	2.80	-	-	-	-
<b>Total</b>	<b>6.60</b>	<b>7.50</b>	<b>8.30</b>	<b>8.40</b>	<b>10.00</b>

CEO Christian Buhl, CFO Roland Iff and the Head Corporate Communications & Investor Relations Roman Sidler are in charge of communication with shareholders, the capital market and the general public. Contact details can be found on the website in the relevant sections. Information relating to Geberit is provided in the form of regular media information, media and analysts' conferences, as well as financial presentations.

Contact may be established at any time at  
→ [corporate.communications@geberit.com](mailto:corporate.communications@geberit.com)

Comprehensive share information can be found at  
→ [www.geberit.com](http://www.geberit.com) > [investors](#) > [share information](#)

## Major data relating to the Geberit share

31.12.2017

Registered shareholders	33,096
Capital stock (CHF)	3,704,142.70
Number of registered shares of CHF 0.10 each	37,041,427
Registered shares	21,183,420
Treasury shares	391,640
Stock exchange	SIX Swiss Exchange
Swiss securities identification number	3017040
ISIN code	CH0030170408
Telekurs	GEBN
Thomson Reuters	GEBN.S

## Key figures

(in CHF per share)

	2016	2017
Net income <sup>1</sup>	15.85	16.43
Net cashflow	19.01	19.25
Equity	44.39	49.95
Distribution	10.00	10.40 <sup>2</sup>

<sup>1</sup> Adjusted for costs in connection with the Sanitec acquisition and integration

<sup>2</sup> Subject to approval of the General Meeting 2018

## Time schedule

2018

General Meeting	4 Apr
Dividend payment	10 Apr
Interim report first quarter	3 May
Half-year report	14 Aug
Interim report third quarter	30 Oct

2019

First information 2018	17 Jan
Results full year 2018	12 Mar
General Meeting	3 Apr
Dividend payment	9 Apr
Interim report first quarter	2 May
Half-year report	15 Aug
Interim report third quarter	31 Oct

(Subject to minor changes)