

# Geberit AG

# **Balance Sheets**

|  | 31.12.2016 | 31.12.2015 |
|--|------------|------------|
|  | MCHF       | MCHF       |
| Assets   |            |            |
| Current assets   |            |            |
| Cash   | 0.0        | 5.7        |
| Other current receivable                               |            |            |
| - Third parties  | 4.8        | 4.4        |
| - Group companies                                      | 17.2       | 58.6       |
| Prepaid expenses                                       | 2.6        | 3.6        |
| Total current assets                                   | 24.6       | 72.3       |
| Non-current assets                                     |            |            |
| Loan to group companies                                | 300.0      | 300.0      |
| Investments  | 996.9      | 920.8      |
| Total non-current assets                               | 1,296.9    | 1,220.8    |
| Total assets   | 1,321.5    | 1,293.1    |
| Liabilities  |            |            |
| Current liabilities                                    |            |            |
| - Third parties  | 2.7        | 10.6       |
| - Group companies                                      | 4.3        | 3.6        |
| Total current liabilities                              | 7.0        | 14.2       |
| Long term interest-bearing liabilities                 |            |            |
| Bonds  | 300.0      | 300.0      |
| Total long term interest-bearing liabilities           | 300.0      | 300.0      |
| Shareholders' equity                                   |            |            |
| Capital stock  | 3.7        | 3.8        |
| Legal capital reserves                                 |            |            |
| - General reserves, share premium                      | 0.8        | 0.8        |
| - Reserves from capital contributions                  | 25.7       | 25.7       |
| Legal reserves from retained earnings                  |            |            |
| - Reserves for treasury shares held by group companies | 79.4       | 71.5       |
| Free reserves from retained earnings                   |            |            |
| - Free reserves  | 511.3      | 777.1      |
| - Retained earnings                                    | 393.6      | 305.0      |
| Treasury shares  |            |            |
| - against free reserves                                | 0.0        | -205.0     |
| Total shareholders' equity                             | 1,014.5    | 978.9      |
| Total liabilities and shareholders' equity             | 1,321.5    | 1,293.1    |

## **Income Statements**

| Expenses                       |       |       |
|--------------------------------|-------|-------|
| Total income                   | 395.5 | 308.0 |
| Other operating income         | 0.5   | 0.5   |
| Other financial income         | 6.9   | 7.5   |
| Dividends from Group companies | 388.1 | 300.0 |
| Income                         |       |       |
|                                | MCHF  | MCHF  |
|                                | 2016  | 2015  |

| Total expenses          | 5.7 | 7.1 |
|-------------------------|-----|-----|
| Direct tax expenses     | 0.3 | 0.1 |
| Financial expenses      | 1.6 | 3.2 |
| Administrative expenses | 3.8 | 3.8 |

Net income

300.9

389.8

# **Notes to the Financial Statements**

### 1. Standards

#### 1.1 General

The financial statements were prepared in accordance with the provisions on commercial accounting of the Swiss Code of Obligations. The significant valuation principles, which are not statutory, are described below.

#### 1.2 Treasury shares

The treasury shares are recorded at cost and are shown as a minus position in equity. For the shares of Geberit AG, held by the subsidiary Geberit Holding AG reserves for own shares are recorded in the equity of Geberit AG.

#### 1.3 Long term interest-bearing liabilities

The interest-bearing liabilities are stated at their nominal value. Costs incurred in the context of the placement of bonds are capitalized in the prepaid expenses and amortized linearly over the term.

#### 1.4 Derivatives

Derivative instruments used for hedging purposes are valued together with the underlying transaction. Positive or negative fair market values will not be recognized during the lifetime of the contract but at settlement date.

#### 1.5 Waiver of cash flow statement and additional information in the notes

As the Geberit group prepares a consolidated financial statement in accordance with a recognized standard for financial reporting (IFRS), Geberit AG waived in the actual financial statements, in accordance with the statutory provisions, to present separate notes to interest-bearing liabilities and auditing fees and the presentation of a cash flow statement.

#### 2. Other statutory disclosures

#### 2.1 Guarantees, assets pledged in favor of third parties

|   | 31.12.2016 | 31.12.2015 |
|---|------------|------------|
|   | MCHF       | MCHF       |
| Guarantee notes, MEUR 500, 0.688%, due 30.03.2021                     | 536.8      | 540.9      |
| Guarantee Term Loan Facility, MEUR 120 (PY: MEUR 275), due 10.02.2018 | 128.8      | 297.5      |
| Guarantee Revolving Facility, due 19.11.2019                          | 300.0      | 300.0      |
| Guraantee GRI Pensions  | 0.1        | 0.1        |

The guarantees are limited to the distributable reserves of the company.

#### 2.2 Significant investments

|   | 2016<br>Ownership in % | 2016<br>capital stock | 2015<br>Ownership in % | 2015<br>capital stock |
|---|------------------------|-----------------------|------------------------|-----------------------|
| Geberit Holding AG, Rapperswil-Jona       | 100                    | TCHF 39 350           | 100                    | TCHF 39 350           |
| Geberit Finance Ltd., Jersey <sup>1</sup> | 0                      | 0                     | 76                     | TEUR 382              |
| Geberit Reinsurance Ltd., Guernsey        | 100                    | TEUR 2                | 100                    | TEUR 2                |

<sup>1</sup> The remaining 24.0% are hold by Geberit Companies.

The investments are stated separately at the respective acquisition costs, less any adjustments required. The indirect investments are shown in the Notes to the Consolidated Financial Statements in the  $\rightarrow$  Note 33.

#### 2.3 Share capital

The share capital of Geberit AG consists of 37,041,427 ordinary shares with a par value of CHF 0.10 each.

|                                   | 2016       | 2015       |
|-----------------------------------|------------|------------|
| Number of shares issued           | pcs.       | pcs.       |
| January 1                         | 37,798,427 | 37,798,427 |
| Capital reduction as at June 2016 | -757,000   | 0          |
| December 31                       | 37,041,427 | 37,798,427 |

#### 2.4 Capital contribution reserves

From the total of MCHF 25.7 shown as at 31.12.2016 the amount of MCHF 4.2 was confirmed by the Swiss tax authorities and is therefore available for withholding tax free distribution.

#### 2.5 Treasury shares

Treasury shares held by Geberit AG or by companies in which Geberit AG holds a majority interest:

|  | Number of registered shares | High   | Average | Low    |
|--|-----------------------------|--------|---------|--------|
|  |                             | in CHF | in CHF  | in CHF |
| Balance at December 31, 2015                 | 877,880                     |        |         |        |
| Purchases share buyback program 2014         | 122,400                     | 364.41 | 350.62  | 330.02 |
| Cancellation share buyback program 2014      | -757,000                    |        |         |        |
| Other Purchases                              | 100,000                     | 429.58 | 390.27  | 354.92 |
| Sales  | -103,411                    | 433.10 | 374.49  | 305.00 |
| Balance at December 31, 2016                 | 239,869                     |        |         |        |
| Number of treasury shares held by Geberit AG | 0                           |        |         |        |
|  |                             |        |         |        |

The Board of Directors of Geberit AG decided in March 2014 to initiate a share buyback program. The program was terminated as of February 29, 2016. In total 757'000 shares equal to MCHF 247.8 were repurchased under the program. The General Meeting dated April 6, 2016 approved a capital reduction of the shares repurchased. The 757 000 shares were cancelled in June 2016.

The legal reserves for treasury shares were recorded at cost.

#### 2.6 Bonds

Geberit has the following bonds outstanding:

- a bond of MCHF 150 with a term of four years and a coupon of 0.05%, due 17.04.2019
- a bond of MCHF 150 with a term of eight years and a coupon of 0.3%, due 17.04.2023

#### 2.7 Shareholdings of members of the board of directors and of the group executive board

As of the end of 2016 and 2015, members of the Board of Directors held the following shares in the company:

|                        | A. Baehny<br>Chairman | H. Reuter<br>Vice Chairman  | R. Aalstad | F. Ehrat  | T. Hübner | J. Tang-Jensen | Total  |
|------------------------|-----------------------|-----------------------------|------------|-----------|-----------|----------------|--------|
| 2016                   |                       |                             |            |           |           |                |        |
| Shareholdings Board of | Directors             |                             |            |           |           |                |        |
| Shares                 | 56,219                | 7,649                       | 0          | 1,776     | 404       | 2,131          | 68,179 |
| Options                | 49,499                | 0                           | 0          | 0         | 0         | 0              | 49,499 |
| Share of voting rights | 0.15%                 | < 0.1%                      | 0.0%       | < 0.1%    | < 0.1%    | < 0.1%         | 0.18%  |
|                        | A. Baehny<br>Chairman | R. Spoerry<br>Vice Chairman | F. Ehrat   | T. Hübner | H. Reuter | J. Tang-Jensen | Total  |
| 2015                   |                       |                             |            |           |           |                |        |
| Shareholdings Board of | Directors             |                             |            |           |           |                |        |
| Shares                 | 46,969                | 8,479                       | 1,251      | 10        | 7,004     | 1,715          | 65,428 |
| Options                | 63,688                | 0                           | 0          | 0         | 0         | 0              | 63,688 |
| Share of voting rights | 0.12%                 | < 0.1%                      | < 0.1%     | < 0.1%    | < 0.1%    | < 0.1%         | 0.17%  |

As of December 31, 2016, there were no outstanding loans or credits between the company and members of the Board of Directors

As of the end of 2016 and 2015, the Group Executive Board held the following shares in the company:

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|                       | Maturity                   | Average<br>exercise<br>price<br>in CHF | C. Buhl<br>CEO | R. Iff<br>CFO | M. Bau-<br>müller | M. Rein-<br>hard | E. Renfordt-<br>Sasse | K. Spach-<br>mann | R. van<br>Triest | Total   |
|-----------------------|----------------------------|--|----------------|---------------|-------------------|------------------|-----------------------|-------------------|------------------|---------|
| 2016                  |                            |  |                |               |                   |                  |                       |                   |                  |         |
| Sharehol              | dings Group Exe            | ecutive Board                          |                |               |                   |                  |                       |                   |                  |         |
| Shares                |                            |  | 4,588          | 31,812        | 1,343             | 2,500            | 2,336                 | 8,691             | 40               | 51,310  |
| Percenta              | ge voting rights s         | hares                                  | < 0.1%         | < 0.1%        | < 0.1%            | < 0.1%           | < 0.1%                | < 0.1%            | < 0.1%           | 0.14%   |
| Call optic            | ons <sup>1</sup>           |  |                |               |                   |                  |                       |                   |                  |         |
| End of blo            | ocking period:             |  |                |               |                   |                  |                       |                   |                  |         |
| Lapsed                | 2017-2022                  | 242.80                                 | 1,633          | 0             | 3,046             | 0                | 1,990                 | 7,314             | 0                | 13,983  |
| 2017                  | 2020-2023                  | 306.01                                 | 5,841          | 9,172         | 995               | 9,308            | 2,789                 | 8,013             | 10               | 36,128  |
| 2018                  | 2021-2023                  | 330.95                                 | 5,339          | 6,834         | 687               | 7,011            | 2,477                 | 6,140             | 10               | 28,498  |
| 2019                  | 2022-2026                  | 355.45                                 | 10,896         | 7,227         | 600               | 7,739            | 3,920                 | 6,647             | 2,556            | 39,585  |
| 2020                  | 2023-2026                  | 361.75                                 | 6,377          | 3,994         | 325               | 4,331            | 2,006                 | 3,706             | 2,556            | 23,295  |
| 2021                  | 2026                       | 361.75                                 | 6,100          | 3,866         | 277               | 4,206            | 1,909                 | 3,628             | 2,546            | 22,532  |
| Total opt             | ions                       |  | 36,186         | 31,093        | 5,930             | 32,595           | 15,091                | 35,448            | 7,678            | 164,021 |
| Percentag             | ge potential shar<br>tions | e of voting                            | < 0,1%         | < 0.1%        | < 0.1%            | < 0.1%           | < 0.1%                | < 0,1%            | < 0,1%           | 0.44%   |
| <sup>1</sup> Purchase | ratio 1 share for 1 c      | ption                                  |                |               |                   |                  |                       |                   |                  |         |
|                       | Maturity                   | Average<br>exercise<br>price in CHF    | C. Buhl<br>CEO | R. I<br>CF    |                   | inhard I         | E. Renfordt-<br>Sasse | K. Spach-<br>mann | R. van<br>Triest | Total   |
| 2015                  |                            |  |                |               |                   |                  |                       |                   |                  |         |
| Sharehold             | dings Group Exec           | cutive Board                           |                |               |                   |                  |                       |                   |                  |         |
| Shares                |                            |  | 3,480          | 31,30         | 00                | 2,000            | 1,665                 | 7,462             | 0                | 45,907  |
| Percentag             | ge voting rights s         | hares                                  | < 0.1%         | < 0.1         | %                 | < 0.1%           | < 0.1%                | < 0.1%            | 0.0%             | 0.12%   |
| Call optic            | ons <sup>1</sup>           |  |                |               |                   |                  |                       |                   |                  |         |
| End of blo            | ocking period:             |  |                |               |                   |                  |                       |                   |                  |         |
| Lapsed                | 2017-2021                  | 225.54                                 | 1,547          |               | 0                 | 375              | 2,298                 | 2,103             | 0                | 6,323   |
| 2016                  | 2017 2022                  | 242.90                                 | 1 700          | 7 5 6         | 0                 | 7 5 6 7          | 1 /02                 | 6 6 4 1           | 0                | 24.050  |

|           | tial share c | of voting | < 0,1% | < 0.1% | < 0.1% | < 0.1% | < 0.1% | 0.0% | 0.29%   |
|-----------|--------------|-----------|--------|--------|--------|--------|--------|------|---------|
| 2018 202  |              |           | 18,401 | 26,541 | 27,419 | 10,767 | 25,582 | 0    | 108,710 |
|           | 2022         | 349.15    | 4,519  | 3,233  | 3,408  | 1,914  | 2,941  | 0    | 16,015  |
| 2017 2020 | -2022        | 315.55    | 5,062  | 6,706  | 6,886  | 2,380  | 6,062  | 0    | 27,096  |
|           | )-2022       | 287.43    | 5,564  | 9,044  | 9,183  | 2,692  | 7,935  | 0    | 34,418  |
| 2016 2017 | 7-2022       | 242.80    | 1,709  | 7,558  | 7,567  | 1,483  | 6,541  | 0    | 24,858  |

<sup>1</sup> Purchase ratio 1 share for 1 option

As of December 31, 2016, there were no outstanding loans or credits between the company and members of the Group Executive Board

#### 2.8 Significant shareholders

According to the information available to the Board of Directors, the following shareholders have attained or exceeded the threshold of 3% of the share capital of Geberit AG:

|  | 31.12.2016 | 31.12.2015 |
|--|------------|------------|
| Capital Group Companies, Inc., Los Angeles | 4.94%      | 4.94%      |
| Black Rock, New York                       | 4.84%      | 5.11%      |

#### 2.9 Employees

In Geberit AG no employees are employed.

## 3. Profit distribution

#### Proposal for the Appropriation of Available Earnings

Proposal by the Board of Directors to the General Meeting:

#### Appropriation of available earnings

|                               | 2016        | 2015        |
|-------------------------------|-------------|-------------|
|                               | CHF         | CHF         |
| Available earnings            |             |             |
| Net income                    | 389,770,714 | 300,924,316 |
| Withdrawal from free reserves | 0           | 10,000,000  |
| Balance brought forward       | 3,812,822   | 4,036,493   |
| Total available earnings      | 393,583,536 | 314,960,809 |
| Transfer to free reserves     | 20,000,000  | 0           |
| Proposed/paid dividend        | 370,414,270 | 311,147,987 |
| Balance to be carried forward | 3,169,266   | 3,812,822   |
|                               | 01.001200   |             |

#### **Dividend payments**

The Board of Directors proposes a dividend of CHF 10.00 per share (PY: CHF 8.40). The dividend payment is subject to withholding tax.

The number of shares with dividend rights will change if the number of shares held by Geberit AG changes. The Board of Directors may therefore adapt the total amount of the proposed dividend to the number of shares with dividend rights at the General Meeting.

## **Report of the statutory auditor**



PricewaterhouseCoopers AG Birchstrasse 160 8050 Zurich Telephone +41 58 792 44 00 Fax +41 58 792 44 10 → www.pwc.ch

Report of the statutory auditor to the general meeting of Geberit AG Rapperswil-Jona

#### Report on the audit of the financial statements

#### Opinion

We have audited the financial statements of Geberit AG, which comprise the  $\rightarrow$  balance sheet as at 31 December 2016,  $\rightarrow$  income statement for the year then ended and  $\rightarrow$  notes, including a summary of significant accounting policies.

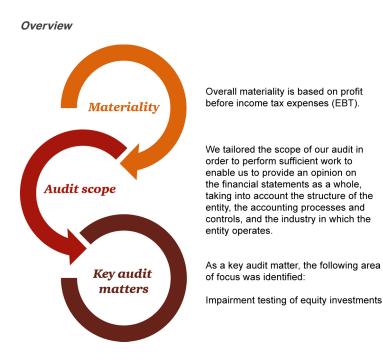
In our opinion, the accompanying financial statements as at 31 December 2016 comply with Swiss law and the company's articles of incorporation.

#### **Basis for opinion**

We conducted our audit in accordance with Swiss law and Swiss Auditing Standards. Our responsibilities under those provisions and standards are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report.

We are independent of the entity in accordance with the provisions of Swiss law and the requirements of the Swiss audit profession and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Our audit approach



#### Audit scope

We designed our audit by determining materiality and assessing the risks of material misstatement in the financial statements. In particular, we considered where subjective judgements were made; for example, in respect of significant accounting estimates that involved making assumptions and considering future events that are inherently uncertain. As in all of our audits, we also addressed the risk of management override of internal controls, including among other matters consideration of whether there was evidence of bias that represented a risk of material misstatement due to fraud.

#### Materiality

The scope of our audit was influenced by our application of materiality. Our audit opinion aims to provide reasonable assurance that the financial statements are free from material misstatement. Misstatements may arise due to fraud or error. They are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

Based on our professional judgement, we determined certain quantitative thresholds for materiality, including the overall materiality for the financial statements as a whole as set out in the table below. These, together with qualitative considerations, helped us to determine the scope of our audit and the nature, timing and extent of our audit procedures and to evaluate the effect of misstatements, both individually and in aggregate, on the financial statements as a whole. We chose profit before income tax expenses as the benchmark because, in our view, it is the benchmark against which the performance of the Company is most commonly measured, and it is a generally accepted benchmark.

#### Report on key audit matters based on the Circular 1/2015 of the Federal Audit Oversight Authority

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### Impairment tests for goodwill and intangible assets with an indefinite useful life

| Key audit matter   | How our audit addressed the key audit matter   |
|--|--|
| Impairment testing of equity investments was deemed a key audit matter<br>for the following two reasons.   | We tested the equity investments as at 31 December 2016 for<br>impairment. Management has performed impairment tests on the<br>investments in Geberit Holding AG and Geberit Reinsurance Ltd.  |
| Equity investments in Geberit Holding AG and Geberit Reinsurance Ltd. in<br>the amount of CHF 996.9 million represent the largest asset category on<br>the balance sheet (75.4% of total assets). Any impairment of these<br>investments would have a significant impact on the equity capital of the<br>Company. Testing for impairment depends on the future results of the<br>companies concerned. In addition, there is significant scope for<br>judgement in determining the assumptions underlying forecast results. | <ul> <li>We performed the following:</li> <li>compared the actual results of each company concerned with its<br/>budget in order to identify any assumptions that in retrospect might<br/>appear too optimistic regarding the cash flows; and</li> <li>checked for plausibility the outlook based on the multi-year plan<br/>approved by the Board of Directors and discussed this outlook with<br/>Management.</li> </ul> |
| Please refer to the notes to the financial statements and, specifically, the recognition, valuation and disclosure methods in $\rightarrow$ note 2.2 'Significant investments'.  | Based on the audit procedures performed, we addressed the risk of the impairment of equity investments. We have no findings to report.   |

#### Responsibilities of the Board of Directors for the financial statements

The Board of Directors is responsible for the preparation of the financial statements in accordance with the provisions of Swiss law and the company's articles of incorporation, and for such internal control as the Board of Directors determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Board of Directors is responsible for assessing the entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors intends either to liquidate the entity or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Swiss law and Swiss Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Swiss law and Swiss Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design
  and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to
  provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one
  resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of
  internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the entity to cease to continue as a going concern.

We communicate with the Board of Directors or its relevant committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Board of Directors or its relevant committee with a statement that we have complied with relevant ethical requirements regarding independence, and communicate to them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors or its relevant committee, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### Report on other legal and regulatory requirements

In accordance with article 728a paragraph 1 item 3 CO and Swiss Auditing Standard 890, we confirm that an internal control system exists which has been designed for the preparation of financial statements according to the instructions of the Board of Directors.

We further confirm that the proposed appropriation of available earnings complies with Swiss law and the company's articles of incorporation. We recommend that the financial statements submitted to you be approved.

PricewaterhouseCoopers AG

Beat Inauen Audit expert Auditor in charge

St. Gallen, 8 March 2017

4. Mufit

Martin Knöpfel Audit expert